

Harwich Golf Committee

October 6, 2020 Virtual Meeting

Meeting called to order at 4:00 PM

Present: Clem Smith, Steve Bilotta, Jack Connolly, John Crook, John Wheeler and Paul White

Absent: Martha Duffy

Invited Guest: Roman Greer

Public: David Wilson, Ken Dickson, Charles Barnes

**New Business:**

Mr. Greer said his goals in coming up with the rate recommendations was to increase revenue without an increase to Harwich resident rates (while streamlining other member categories), increase revenues to offset budget and personnel costs over the last few years, and to increase cart fees to cover the cost of the new cart lease.

- Mr. Connolly suggests the proposed increase in fees is not sufficient to cover indirect expenses (healthcare, retirement, etc.)
- Mr. Greer explained that recommendations from the BOS and Town Finance Director is to work to cover indirect expenses over a period of years and not immediately.
- Mr. Bilotta recommends a three-year increase in all non-Harwich membership rates to create one non-resident membership rate. Mr. Wheeler agrees.
- Mr. Crook likes Mr. Bilotta's recommendation, but suggests to do it over two years time.
- Mr. Bilotta makes a motion of eliminating Chatham, Eastham and Orleans membership rates and having only two membership rates (Harwich and Non-Resident) within three years. Seconded by Mr. Crook. Vote was unanimous (6-0).
- Mr. Greer recommends a \$5 increase to all primary greens fees for 2021 and a \$2 increase to all secondary greens fees (twilight, 9-hole).
- Also recommends a \$1 increase in cart fees across the board and elimination of member discount of range tokens. Lastly, Chatham residents removed from Collegiate and Young Adult categories.
- Mr. Crook recommends increasing Driving Range Pass from \$250 to \$300 and all cart fees \$2.
- Motion made by Mr. Crook to approve rates and fees as presented by Mr. Greer adjusted for Driving Range pass increase to \$300, raise all cart fees by \$2. Seconded by Mr. Connolly. Vote 5-1 (Mr. Bilotta nay vote).
- Capital Plan Priorities were discussed

- Irrigation replacement and new maintenance truck are the two items that need to be on Capital Plan due to cost greater than \$50,000.
- Motion by Mr. White to place the wireless irrigation replacement and new maintenance truck on the Capital Plan. Seconded by Mr. Connolly. Unanimously approved (6-0).
- Mr. Crook questioned pursuing a stump grinder with the Towns of Dennis and Brewster vs. purchasing outright for the Town of Harwich.
- Hot Stove Compensation Adjustment was discussed. The recommendation was for the Hot Stove to pay \$2000 total for FY21.
- Mr. White makes a motion to approve the compensation request. Seconded by Mr. Wheeler. Vote 5-1 (Mr. Bilotta nay vote).

### **Old Business:**

- Cart Barn update was given.
- Procurement needed for hardscape, charger grid, bunker renovation, and three leases (lesson tee, restaurant and electric carts).
- Mr. Connolly gave a recommendation on Chelsea System changes for 2021.
  - Half point for early back 9 (currently full point)
  - Full point for all 18-hole “in-season” rounds before 3pm (2pm currently)
  - Half point for all “in season” rounds after 3pm
  - “Season” defined as after Memorial Day weekend through Labor Day weekend
  - “Off-Season” will distribute full point for 18-hole rounds before 2pm, half point after
  - Penalty point for no call-no show
  - Guest points applied to any guest round in a member tee time. These points will effect placement.
  - Golf staff will recommend policy for committee vote on penalties for manipulating system.
- Public Comment
  - Ken Dickson recommended the Committee check their Charter where it mentions Chatham/Harwich regionalization before changing membership categories to Harwich and all others non-residents. Additionally, he questioned why all tee times are not released the night before .
    - Mr. Greer said only empty foursomes can be released in the Chelsea system.
  - David Wilson mentioned that many members felt the blocks set for non-members was unfair this year. He inquired about the old policy of every other tee time being member vs. non-member.
  - He also inquired about the status of the Mungeam Tee Project and could certain tee boxes be done each year?

Motion to adjourn by Mr. Wheeler. Seconded by Mr. White. Vote unanimous (6-0).

Meeting adjourned at 5:56 PM.

Respectfully submitted,  
*Mike Serijan. HGC Secretary*