

Harwich Golf Committee
Public Hearing of Rates and Fees
November 17, 2020 Virtual Meeting

Meeting called to order at 4:00 PM

Present: Clem Smith, Steve Bilotta, Jack Connolly, John Crook, Martha Duffy, John Wheeler, and Paul White

Absent: None

Invited Guest: Roman Greer

Public: Debbie Heffernan, Fran ?, Leo Sennott, Peter Wall, David Wilson

Consent Agenda:

- Ms. Duffy makes motion to approve minutes from August and October's two meetings. Seconded by Mr. Connolly. Approved unanimously (7-0).

Director's Report:

- Rates and fees were approved by the Board of Selectmen
- Mr. Greer read a statement from the Golf Superintendent
 - New equipment lease has been ordered
 - Center landscape project has gone to bid
 - Irrigation has been blown out and greens have been verti drained
- Staff is setting up the 2021 tee sheet in Chelsea based on a member/guest split of 70/30 Monday – Thursday and 60/40 Friday – Sunday. This is subject to change based on membership sales in 2021.
- June – August the back 9 will be closed on Wednesday and the front 9 tee times will start at 7am to allow for light sand topdressing of the greens as recommended by the USGA.
- September rounds were up 1300 rounds over September of 2019 with revenue roughly the same as 2019. This shows that there were a lot of member rounds.
- Mr. Greer is working on the FY22 budget and will need to find cuts to be level funded after factoring in salary increases.

- GolfNow bookings have taken off and the integration looks seamless on our website.
- Mr. Greer would like an endorsement from the Committee to pursue the same agreement with GolfNow that was put in place this past season (no bartered tee times and cap of \$9500).
- Motion to endorse by Mr. Bilotta. Seconded by Ms. Duffy. Unanimously approved (7-0).
- Mr. Greer discussed a proposed tournament schedule. His recommendation was to not pursue outside tournaments other than Harwich Fire & Police, youth events and Monomoy Booster Club.

New Business:

- There was a first reading of the Chelsea System Policy
 - Mr. Connolly questioned whether requests to bring a guest should mirror the member points vs. carrying zero points.
- Mr. Greer addressed some items from a letter sent by member Leo Sennott

Old Business:

- Mr. Greer mentioned the current restaurant lease was taken from another golf course on Cape and was not friendly towards the lessee.
- A suggestion was made to build a new lease from the ground up to have a lease that is beneficial to both parties
- Bob Miller submitted a recap of the 2020 teaching/lesson season and expressed interest in continuing the relationship with Cranberry Valley
- The Assistant Town Administrator recommend a lease with minimum terms in it for clinics per week, lessons per week, etc.
- The solar project's permit has been issued and the solar crew will be on site to begin tomorrow.
- There has been one bid so far on the center island landscape project with more expected before the deadline.

Public Comment

- Leo Sennott addressed how he came up with the data to back up his analysis of the Chelsea System.
- He and his playing partners tried various ways to make requests (twosomes with low points, singles, etc.) and still ended up on overflow.
- He believes there is the ability within Chelsea to alter how placement is made besides using points.

Motion to adjourn made by Ms. Duffy. Seconded by Mr. Wheeler. Unanimous vote (7-0)

Meeting Adjourned at 6:01 PM

Respectfully submitted,
Mike Serijan, HGC Secretary