

Harwich Golf Committee

May 19, 2020 Virtual Meeting

Meeting called to order at 4:00 PM

Present: Clem Smith, Steve Bilotta, Jack Connolly, John Crook, Martha Duffy, John Wheeler

Absent:

Invited Guest: Roman Greer

Public:

Mr. Greer gives rundown of 2020 rates and fees recommendations:

Old Business:

- Mr. Smith announces the resignation of Thomas P. Johnson from the Golf Committee
- Mr. Smith thanks Mr. Johnson for his over 12 years of service
- Mr. Greer said Spring work at the course came to a halt with the Covid-19 pandemic
- Spending has been halted other than for “essential only” spending
- Mr. Greer discussed the Covid-19 opening protocols
- May 8th Governor opened golf in Massachusetts and May 10th CV opened after Board of Selectmen approval
- Initial rules for opening per Massachusetts guidelines included: Security Staff only to enforce social distancing, 15-minute tee times, raised cups, walking only, no pro shop access.
- The State ruled days later that golf carts could be available for single riders through the Americans with Disabilities Act (ADA).
- Town decided to open between 8am-4pm to have one shift of security personnel per day.
- In the 10 days since Massachusetts announced golf was opening, 315 memberships were sold.
- Mr. Greer has put forth plans to expand hours of operation that would require hiring additional staff and having overtime available for the maintenance staff. These plans are awaiting approval from the TA and BOS
- Mr. Bilotta proposed to have Mr. Greer ask the BOS to see the value of having staffing and overtime approved as revenues generated will more than cover the expense.

New Business:

- Mr. Greer discusses anticipated revenue for the remainder of FY20 vs. last year's revenue as presented in April 2020
- Total expected revenue was \$897,000 for the final three months. However greens fees, cart fees, driving range and memberships in April equaled \$0.
- Membership sales from the day golf opened in Massachusetts on May 7 through May 16 totaled \$341,543.
- The April and May numbers (greens fees, cart fees and range) will not be made up from the original projected numbers.
- Ms. Duffy addressed the need for bathroom access for golfers.
- Mr. Crook suggested the Committee write a one-page letter to help support Mr. Greer's recommendations to expand hours and services in presenting to the TA and Selectmen.
- Topics to include hiring of seasonal staff, approval of overtime for maintenance staff, bathroom access, and implementation of GolfNow for remote payments.
- Mr. Connolly suggested giving the letter to the Selectmen liaison Ed McManus.

Meeting adjourned at 5:12 PM

Respectfully submitted,

Mike Serijan, HGC Secretary