

Harwich Golf Committee
Public Hearing of Rates and Fees
October 20, 2020 Virtual Meeting

Meeting called to order at 4:00 PM

Present: Clem Smith, Steve Bilotta, Jack Connolly, John Crook, Martha Duffy, John Wheeler and Paul White

Absent:

Invited Guest: Roman Greer

Public: John Chorey, Ken Dickson, Debbie Heffernan, Mark Martello, Charlene Pilon, David Wilson

Mr. Greer gave his goals and recommendations.

Goals:

- To achieve appropriate revenue needs without raising Harwich resident annual pass rate
- Increase revenues to offset budgeted personnel cost increases from FY19-21 (\$53,353) that were the result of collective bargaining contracts and state minimum wage increases
- Increase cart rates in anticipation of a new electric cart lease that will cost approx. \$20-25,000 more than current lease (7 year-old carts).
- Adjust Annual Pass categories with a focus on Harwich residents and to streamline non-resident categories

Recommendation:

Annual Pass – Increase Chatham category by \$75

Remove Chatham from YA and Collegiate eligibility

Greens Fees – Increase all primary greens fees by \$5

Increase miscellaneous greens fees by \$2-5 (see rate sheet for details)

Cart Fees - Increase all cart fees by \$2

Range Fees- Remove “member discount” on individual range bucket sales

Public Comment

- David Wilson mentioned he is happy there will be no increase to the Harwich resident rate, but questions why there was no increase to the Eastham/Orleans rate to bring it closer to the Non-Resident rate.
- Debbie Heffernan asked if we will retain the 10-minute tee time interval in 2021.
- Ken Dickson commends the Committee's work on the rates and fees
- Jon Chorey would like Chatham/Eastham/Orleans resident rate to go to the Non-Resident rate next year. He asked if there was any inquiry into how many Harwich members will be leaving next year and how many Chatham/Eastham/Orleans residents would leave if rate increased to \$1110.
- Charlene Pilon says the 10-minute tee times has created a much better golf experience.

Motion to adjourn Public Hearing made by Mr. Crook. Seconded by Mr. Wheeler. Unanimous vote (7-0)

Meeting Adjourned at 4:25PM

Special Hearing began at 4:25PM

- Mr. Crook commented that the Committee recommended an increase over a three-year period to bring all non-Harwich fees to one set fee.
- Mr. Wheeler mentioned the feedback he has received is that the golfing experience has been better at 10 minute tee time intervals.
- Mr. Bilotta mentioned he recommended an increase to Harwich Resident rates, but is fine with Mr. Greer and the Committee's recommendation.
- Ms. Duffy wanted to see an increase next year in the Eastham/Orleans rate as well as Chatham's.
- Mr. White appreciates the public's input.

Motion by Mr. Wheeler to approve all recommendations as stated by Mr. Greer. Seconded by Mr. White. Unanimously approved (7-0).

Public Comment

- David Wilson would like to see a document prepared to show how the three-year rate increase will look.

Motion to adjourn by Mr. White. Seconded by Mr. Connolly. Unanimously approved (7-0).

Meeting Adjourned at 4:46PM

Respectfully submitted,

Mike Serijan, HGC Secretary