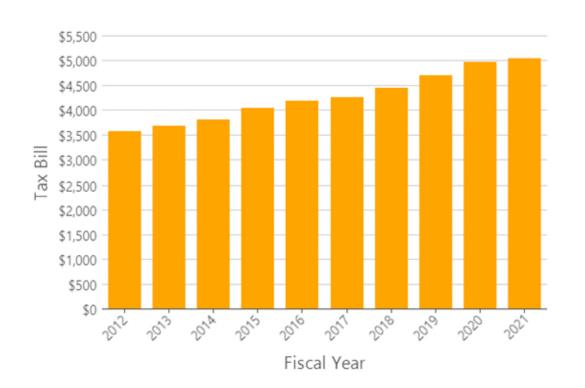


Our taxes compared to our neighbors

Harwich Yearly Trend Analysis



Town	Average Single Family Value	Average Single Family Tax Bill	Income Per Capita	Average Tax Bill as a % of Income
Brewster	\$563,843	\$4,838	36,327	13.32
Diewstei	\$303,643	Ψ4,030	30,327	15.52
Chatham	\$1,010,109	\$5,030	58,346	8.62
Dennis	\$520,658	\$3,140	36,138	8.69
Harwich	\$584,732	\$5,029	39,979	12.58
Orleans	\$840,885	\$6,593	55,533	11.87
Officials	Ψ0-10,003	Ψ0,373	33,333	11.07
Yarmouth	\$412,006	\$3,939	33,118	11.89



Our taxes compared to our past

Year	Single Family Parcels	% Change
2017	8,517	0.4%
2018	8,539	0.3%
2019	8,563	0.3%
2020	8,583	0.2%
2021	8,591	0.1%

Average Single Family

475,036

506,403

541,872

568,130

584,732

% Change
3.2%
7%
7%
5%

3%

Year	Single Family Tax Bill*	% Change
2017	4,261	2%
2018	4,456	5%
2019	4,698	5%
2020	4,960	6%
2021	5,029	1%

	Single Family Tax Bill	
Year	as % of Value*	% Change
2017	0.90	-1%
2018	0.88	-2%
2019	0.87	-1%
2020	0.87	0%
2021	0.86	-1%

Year	DOR Income Per Capita	% Change
2017	32,507	-5%
2018	34,146	5%
2019	36,730	8%
2020	35,976	-2%
2021	39,979	11%

	Average Tax Bill	
Year	as a % of Income	% Change
2017	13.11	7%
2018	13.05	0%
2019	12.79	-2%
2020	13.79	8%
2021	12.58	-9%

	ASFTB	
Year	State Ranking	Percentile
2017	207	62%
2018	202	60%
2019	192	58%
2020	183	55%
2021	Not available yet	

All data is calculated on the Fiscal Year Source: MA DOR, Division of Local Services



2017

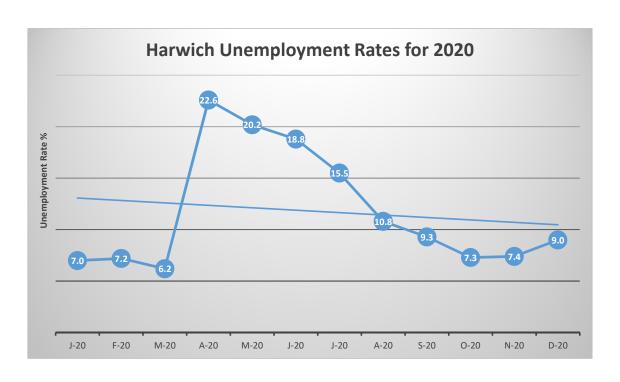
2018

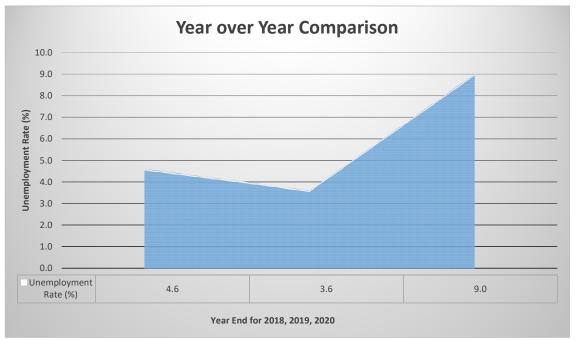
2019

2020

2021

The state of our community





All data is calculated on the Calendar Year Source: US Bureau of Labor Statistics



A snapshot of the FY 2022 Budget

Budget Directives (BOS Budget Message and/or Goals)	Result
Require a budget that is at most 2% higher than FY 2021	Total departmental budgets show an increase of 0.6%
Develop a level-funded budget	More than a majority of budgets level-funded
Limit the use of debt exclusions	Capital Plan as proposed has two debt exclusions



Sources and Uses of Funds

BUDGET 2022		Budget		Budget		
_ 					_aago:	
Line		1		,		
<u>#</u>	SOURCES OF FUNDS		FY 2021		FY 2022	<u>%</u>
,	Toy Love Limit (D/E 9 DD)		53,357,522		EE 6/10 7/11	4 20/
	Tax Levy Limit (R/E & PP) Local Receipts		11,986,520		55,648,711 12,465,198	4.3% 4.0%
	State Aid		11,300,320		12,403,130	4.0 /6
			664,352		667,067	0.4%
	Overlay Surplus		200,000		200,000	0.0%
6	Transfers:					
7	Total Transfers In from Other Sources:		2,713,239		2,184,137	-19.5%
8	TOTAL SOURCES	•	68,921,633	•	71,165,114	3.3%
9	USES OF FUNDS					
10	Charges:					
11	State-Cherry Sheet Charges (CCC & BC Tax)		764,539		778,830	1.9%
12	Overlay (Abatements- Taxes)		400,000		450,000	12.5%
13	TOTAL CHARGES		1,123,358		1,228,830	9.4%
14	NET AVAILABLE Sources		67,798,275		69,936,284	3.2%
			, ,		, ,	
15	Town Operating Budget		25,739,671		25,895,226	0.6%
16	Semi-Fixed Cost					
17	Barnstable County Retirement	3,144,894		3,242,673		3.1%
18	Debt Service	4,617,408		5,178,305		12.1%
19	Health Insurance	4,833,551		4,938,071		2.2%
20	OPEB	-		250,000		0.0%
21	Property & Liab. Insurance	874,470		897,726		2.7% 0.0%
23 24	Unemployment Total Fixed Cost	20,000	13,490,322	20,000	14,526,775	7.7%
24	i otal Fixed Cost		13,490,322		14,326,773	1.170
25	Cape Cod Tech HS		1,737,789		1,688,437	-2.8%
	Monomoy Regional School District		26,820,046		27,825,543	3.7%
27	TOTAL USES		68,911,186		71,164,811	3.3%
29	NET SOURCES & USES		\$ 10,447		\$ 302	
29	NET SOURCES & USES		\$ 10,447		φ 302	



Sources and Uses of Funds

Sources of Funds	Amount	% Change
Levy Limit	\$56,648,711	4.3
Local Receipts	\$12,466,198	4.0
Cherry Sheet	\$667,067	0.4
Overlay Surplus	\$200,000	0.0
Transfers In	2,184,137	-19.5
TOTAL SOURCES	\$71,165,114	3.3%



Uses of Funds

Uses of Funds	Amount	% Change
Cherry Sheet Charges	\$778,830	1.9
Overlay	\$450,000	12.5
Operating Budget	25,895,226	0.6
Semi-Fixed Costs	\$14,526,775	7.7
Cape Cod Tech	\$1,688,437	-2.8
Monomoy RSD	\$27,825,543	3.7
TOTAL USES	\$71,164,811	3.3%



Use of Free Cash

Category	Amount	Narrative
Certified Balance	\$3,915,365	
Capital Outlay Budget for FY 2022	(\$1,394,740)	Overall plan \$7,502,846.00
Stabilization Fund "Reimbursement"	(\$574,171)	Article 4 of the 2020 Annual Town Meeting
Sewer Operations & Maintenance	(\$515,331)	Ongoing support of O&M for Wastewater
Monomoy Regional School District Capital	(\$273,260)	Ongoing support of Harwich's share of capital
Snow & Ice	(\$250,000)	Standard annual amount
Information Technology Equipment	(\$45,000)	Standard annual expenditure
Promote the Town of Harwich	(\$30,000)	Support of the Chamber of Commerce
Support the other Town Libraries	(\$20,000)	Chase Library and Harwich Port Library
Support Cultural efforts	<u>(\$3,900)</u>	Supplements the annual allocation for Local Cultural Council Grants
Total of Uses	\$3,106,402	
Balance of Free Cash	\$808,963	Historically balance goes to OPEB & Stabilization



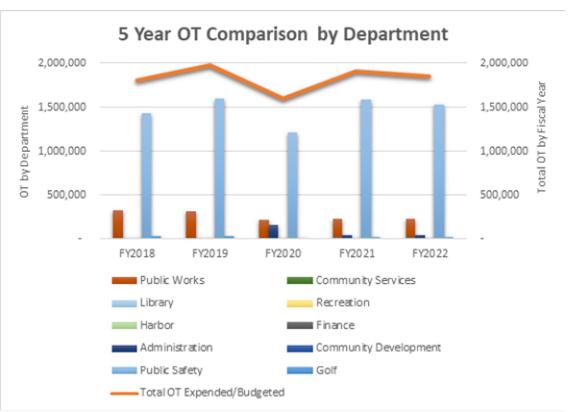
On the horizon

- Collective Bargaining Agreements (CBAs):
 - Expired and in negotiations:
 - Harwich Employees Association (HEA)
 - Highways & Maintenance Employees Association (HMEA)
 - Due to expire on June 30, 2021:
 - Harwich Permanent Firefighters Association (Local 2124)
 - International Association of Machinists & Aerospace Workers (Water Dept.)
 - Harwich Management Employees Association SEIU 888 (Dept. Heads)
- 0% Cost-Of-Living-Adjustment (COLA) factored into FY 2022 budget
- Other contractual obligations remain in force and effect



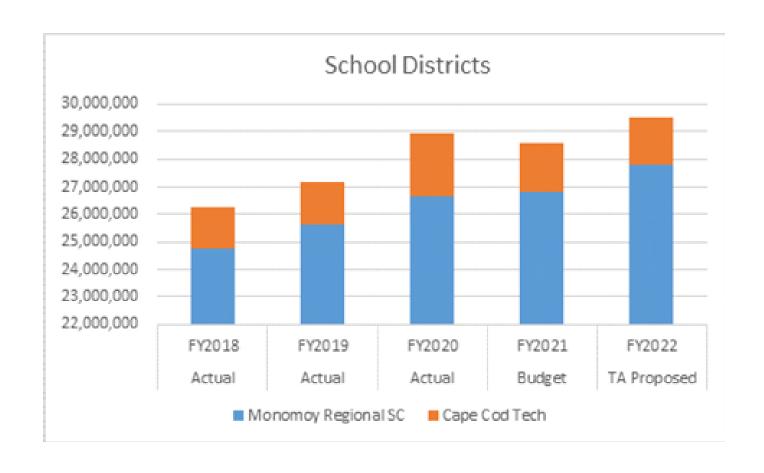
Wage & Overtime Comparisons







Education components





Related topics to evaluate

- Increase Golf Estimated Receipts to reflect anticipated activity
- Implement the Health Insurance "Premium Holiday" for one-time savings
- Use of Short-Term Rental Receipts to support Wastewater Operations
 & Maintenance (O&M) costs
- Increase Hotel/Motel tax from 4% to 6% and use to support Wastewater O&M costs
- Establish a Water Investment Implementation Fund (WIIF) to support Wastewater O&M costs



Next steps, deliverables and deadlines

DATE	DELIVERABLE
Tuesday, February 16, 2021	Board of Selectmen discusses amendments to TA Budget
Monday, February 22, 2021	Board of Selectmen approves final version of TA Budget
Tuesday, February 23, 2021	BOS shall submit approved budget to the Finance Committee
TBD	In-depth Budget Review with Department Heads
Monday, March 1, 2021	BOS begins review of draft Annual Town Meeting warrant



Planning for Town Meeting

- Hopeful eye toward Monday, May 3, 2021 "normal" Town Meeting
- Have tentative dates for outdoor COVID19 Town Meeting if needed
- Planning on Town Meeting occurring <u>before</u> the Annual Town Election on Tuesday, May 18, 2021

