

Harwich Golf Committee

Tuesday, July 12, 2016

Present: Clem Smith, Bob Kingsbury, Martha Duffy, John Wheeler

Absent: Tom Johnson, Jeff Williams, John Crook

Invited Guests: Roman Greer, Shawn Fernandez

**Consent Agenda:**

Motion to approve May minutes by John Wheeler, second by Martha Duffy. Vote 4-0

**Directors Report – Roman Greer:**

- Membership Report – Membership is up about 80 memberships at this point with still some Jr. Memberships to come in once school is out.
- Had a staff meeting recently that went very well. We went over:
  - Customer Service Training
  - GEODE Model
  - Moments of Truth
  - 2016 Staff Overview
- Budget items for FY2017
  - Walk in cooler for the restaurant – July 2016
  - Range dispenser – July 2016
- Jr. Golf League has 33 members this year so Cranberry Valley has 2 teams. This is for kids 13 and under. PGA JR League – 2 days per week month of July
  - NEPGA JR Tour – 6/20
  - CCJGA – 7/19

USGA/LPGA Girls Golf – 7/10  
Junior “Range Days” – 7/18 & 8/8  
JR League NE Regionals 9/17 & 18

- PGA Jr. League – will be 2 days a week for the month of July
- CCJGA will be July 19 with Mike Serijan
- Last month’s Sunday Scramble had 26 players
- Re-gripping service has been doing very well
- Men & Ladies groups have been doing a great job supporting the restaurant.

### **Old Business: Roman Greer & Shawn Fernandez –**

#### **Strategic Plan Priorities:**

- Office space for the Pro Shop
- Driving Range
  - New mats
  - Permanent structure for the Pro to keep equipment in
  - 3 season cover for the deck
- Tree work
- Cart path extensions
- Forward tees
- Bunker faces

#### **Capital Project:**

Mr. Greer, Mr. Smith & Mr. Fernandez met with Mr. Clark, Mr. Libby and Mr. Cafarelli on June 6<sup>th</sup> to get more of an idea of where things stand and what the next steps are to be. Mr. Smith and Mr. Greer will look into getting information on the Butler Building. They will have another meeting this coming Monday.

#### **New Business:**

- Tee Time Allocation & Analysis – Roman Greer

- The primary reason for the block times is to protect member tee-times. We are lucky to get a lot of bookings from public/hotels in the off-season. With blocks in place the member tee times are protected and the public are directed to the appropriate block.
- The size of the morning block is designed to accommodate a large group of members before any guest groups arrive. In speaking with members and other municipal courses on Cape, there is a lot of value in having a “members only” experience in the morning where they are guaranteed not to be behind vacationing public and among fellow members. The balancing guest block is large enough to accommodate our regular guest groups (many groups requiring well over 1 hour worth of tee-times) without having to “borrow” member tee-times, as was past practice.
- Through the system began in 2015 of opening unsold tee-times to members the evening before play on the Chelsea System, there should be ample opportunity to grab tee-times in the morning non-member block as well. In 2015 over 60% of rounds played at CV were played by members, many utilizing this system.
- This email was sent out to all members this winter in regards to this new tee sheet change



**Here's "The Scoop"...**

Happy New Year from the staff at CV!

Wishing all of you a happy and healthy 2016.

Here's "The Scoop":

\*The Selectman recently approved the rate recommendations for 2016 and membership rates will stay the same as 2015.

\*The pro shop will administer the GH&N Handicap Computer in 2016. The \$40 fee can be paid separately or added to your membership.

\*In an effort to protect member tee-times and direct the public to specific tee-times, the tee sheet will be set up in a "block" system for 2016. Here is the general breakdown:

**When opening at 7am**

7-9 members

9-11 non

11-12 members

12-1 non

After 1 alternating

**When opening at 6am**

6-8:30 mem

8:30-11 non

11-12 mem

12-1 non

After 1 alternating

- A breakdown of what usage has been so far this season

| Percentages For each category | % of Rounds | % Total Tee Times |
|-------------------------------|-------------|-------------------|
| Member                        | 58%         | 32%               |
| Non-Member                    | 25%         | 14%               |
| Hotel Groups                  | 5%          | 3%                |
| Tournament                    | 8%          | 4%                |
| Back 9                        | 3%          | 2%                |
| Totals                        | 100%        | 55%               |

**Public comment:**

Mike Gardiner - thanked the committee for their prompt response to his concerns and was generally satisfied with the data that had been provided at the meeting by the Director.

Bill Burke – Asked the committee what the role of the Golf Committee and who is in charge? Ms. Duffy answered that the Committee is a Policy making committee and has no direct role in the everyday running of the course. That is Mr. Greer’s job. The committee does not do his yearly evaluations or have anything to do with the seasonal employee’s. Mr. Smith added that additional responsibilities include oversight of the operation and recommendation of rates and fees.

Connie Mahady asks Mr. Greer to review the release of the unused non member tee times the night before. Mr. Greer states that at about 6:00 pm

when the Pro shop closes a majority of the unsold nonmember tee times will be changed to member times so members can use them.

Jack Connolly asks if there is a Jr. rate for nonmembers and if not if that could be considered for next season. Mr. Greer states that has been a discussion and will be looked at again this November when rates are set.

Motion to adjourn by John Wheeler and second by Martha Duffy. Vote 4-0.  
6:30 pm.

Respectfully submitted by

Jenn Heath

HGC secretary